

# Kimberly L. DeWitt EMBA, PMP, CSM

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## Professional Summary

Dynamic leader with a proven track record at DeWitt Consultancy Partners, enhancing operational excellence and fostering leadership development. Mastered project management and strategic visioning, achieving substantial business growth. Skilled in agile methodology and conflict resolution, I excel in driving projects to success and building strong, strategic partnerships.

## Accomplishments

- Introduced Agile/Scrum methodology and process development to numerous technical teams resulting in tangible operational efficiency, increased stakeholder buy-in, and decreased end user/Production issues
- Created one IT data team focused on reporting, data analysis/governance and data warehousing, achieving increased data integrity and self-service throughout organization
- Created an onboarding process addressing process gaps between Sales and Operations. Documented and resolved significant Sales process gaps which led to ~\$5 - 10 million reclaimed revenue from previously non-onboarded clients
- Increased company revenue by analyzing and mitigating operational process gaps between departments

## Skills

- Effective Decision Making
- Operational Excellence
- Customer Focus
- Strategic Visioning
- Global perspective
- Leadership and People Development
- Project/Program/Product Management
- Technical/Business expertise
- Contract Management
- Operational/Process Management
- Agile/Scrum Methodology
- Conflict Resolution

## Education

MBA – Executive Management (Baker University, 2021)

BS – International Business (Park University, 2016)

## Certifications

Project Management Professional (PMP)

Certified ScrumMaster (CSM)

## Technical Proficiencies

T-SQL, SSRS, Crystal, Tableau, SSIS, SSAS, SQL Server, Oracle (10g/11g/12c), Jira, Confluence, Geekbot, Slack, VSTS, Visio, Power BI, Microsoft Project, Asana

## Languages

English – Native

Spanish – Professional Working

Swahili – Limited Working

## Work History

01/2021 to  
Current

### **CEO & Senior Program/Project Manager, DeWitt Consultancy Partners**

#### **As CEO:**

- Achieved company growth by implementing strategic plans and streamlining operations amongst three lines of business: DeWitt Consultancy Partners (DCP), Technology Learning Alliance (TLA), and North x Northeast Trading Company (NTC).
- Managed partnerships and strategic business relationships domestically/internationally through strategic expansion into Africa, with fountainhead in Dar Es Salaam, Tanzania.
- Developed key operational initiatives to drive and maintain substantial business growth.
- Enhanced brand reputation with effective marketing campaigns and public relations efforts.

#### **As Senior Program/Project Manager:**

- Supported and executed simultaneous delivery of various e-commerce and mobile projects.
- Identified risks early in the project lifecycle, developing mitigation plans to prevent schedule delays or cost overruns. Streamlined project processes by implementing agile methodologies, resulting in increased efficiency and faster completion times.
- Successfully delivered multiple high-profile projects on time, ensuring client satisfaction and fostering long-term relationships.

## Clients

### **Current**

1. **Nova Terra Solutions (July 2021 – Present), Program Manager/Strategic Consultant:** Providing ongoing project/program management for government contract work, advisory, and strategic/operational planning services
2. **ZVM Associates (July 2022 – Present) – Program Manager/Strategic Consultant:** Providing ongoing project/program management for due diligence services, advisory, and strategic/operational planning services

### **Previous**

1. **AMC, Inc. (August 2022 – October 2023) – Senior Project Manager**
  - Led infrastructure project to replace/upgrade 3500 physical phones to Zoom phones across 600 theatres
  - Led infrastructure project to remove 1300 physical phones from corporate headquarters and migrate 600 corporate users to Teams Calling
2. **CVS Health (March 2022 – August 2022) – IT Delivery Manager**
  - Assisted AppDev manager in project management, application development, waterfall internal business critical development tasks. Managed/mentored a remote team of ten business analysts and developers.

- 09/2019 – 01/2021*     **Implementation Manager, Card Compliant**
- Managed multiple simultaneous implementations with minimal supervision, demonstrating strong organizational skills and adaptability.
  - Presented project updates to senior leadership, highlighting successes and addressing challenges with proposed solutions, ensuring ongoing support for the implementation team's efforts.
  - Led technology road mapping, conducting research, development, and installation according to deployment specifications.
  - Implemented continuous improvement initiatives that resulted in increased efficiency across various stages of the implementation process.
- 01/2018 – 09/2019*     **Associate AppDev Manager, Sprint**
- Led technical discussions to align stakeholders on technology choices for optimal solution architecture.
  - Enhanced software quality by enforcing thorough code reviews, automated testing, and regular performance evaluations. Designed best practice documentation for development.
  - Evaluated new tools, frameworks, and libraries for potential adoption within the organization to improve development practices.
- 01/2017 – 01/2018*     **Senior Technical Consultant, Black & Veatch**
- Conducted comprehensive risk assessments, mitigating potential issues before they impacted clients' operations. Identified areas of improvement for clients' technology systems, proposing innovative solutions that enhanced overall functionality.
  - Increased client trust and maintained long-term relationships through exceptional communication and problem-solving skills.
  - Collaborated with cross-functional teams, ensuring timely project completion and client satisfaction.
- 01/2014 – 01/2017*     **Data Analytics Reporting Team Manager, Grantham University**
- Spearheaded the development of a centralized database to improve accessibility to critical company information for all staff members. Led process improvement initiatives by analyzing workflow inefficiencies and proposing actionable solutions.
  - Managed a team of data analysts, fostering professional growth and ensuring high-quality output. Mentored junior analysts as they developed their skills in various aspects of data analytics management techniques.
  - Enhanced data-driven decision-making for company leadership through comprehensive reporting and visualization.
- 01/2013 – 01/2014*     **Data Analytics Lead, USA800**
- Presented key findings to executive leadership, driving informed decision-making based on accurate insights.
  - Championed a culture of innovation by encouraging experimentation with new approaches to problem-solving using data-driven insights. Transformed raw data into meaningful visualizations for easy interpretation by non-technical stakeholders. Optimized data warehousing infrastructure for faster access and better performance.
  - Facilitated knowledge sharing through regular workshops and training sessions focused on best practices in data analytics methodologies.